



entsika

Driven by a desire to make a difference



Company Profile



entsika



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About Entsika

Entsika is a South African professional services firm, established in 2009. The black-owned and managed Entsika was formed by professionals with extensive experience in consulting, business advisory, internal audit, engineering and construction, energy, resources & infrastructure management services, training and skills development and plant asset management.

Entsika has managed and delivered on large turnaround, clean audit projects, process improvements projects, managed asset and infrastructure management projects.

We work with organisations across all industry sectors, providing them with practical business solutions to improve their competitive position and achieve real sustainable value. We deliver long lasting results as well as build capabilities. We partner with our clients to tackle real problems using proven methodologies, industry knowledge and with hard-earned experience. We are passionate about what we do and how we do it.

Our value lies in our ability to think outside of the box, solve complex problems and by always going the extra mile for our clients.



Over **300**
Professionals



BBBEE
LEVEL 1



National
footprint

We are geared for efficiency and accessibility through our national footprint, the range of services we offer, the way we structure our teams, and how we interact with our clients.

Our Pillars

We win through **excellence, quality of work, sustainability and teamwork!**

We win through excellence, quality of work, sustainability and teamwork! We believe in excellence, in appearance and substance. We believe that our client's success is our success. We consistently maintain high standards of service and always bring the best team to bear on every single project no matter the scale. We pride ourselves on the quality of our work which surpasses ordinary standards.



Excellence

We believe in excellence, in appearance and in substance. We achieve excellence by providing excellent client service to the mutual benefit of our clients and our firm and consistently producing quality work. We pride ourselves with the quality of our work which surpasses ordinary standards.



Quality of work

The quality of our work always remains our top priority and we never compromise it. It is in our “DNA”, from a consultant to top executives. We continuously drive, monitor and improve on our quality standards so that we deliver optimal solutions to our clients. We are highly committed to finding better and more efficient ways of doing things.



Sustainability

We believe in an open exchange of ideas across all levels of our organisation for consistent sustainable growth. Knowledge and know-how is often something that most consulting firms are perceived as reluctant to share, however we believe the opposite is true. We believe in sharing knowledge and know-how with our clients and partners to ensure that we produce results that last.



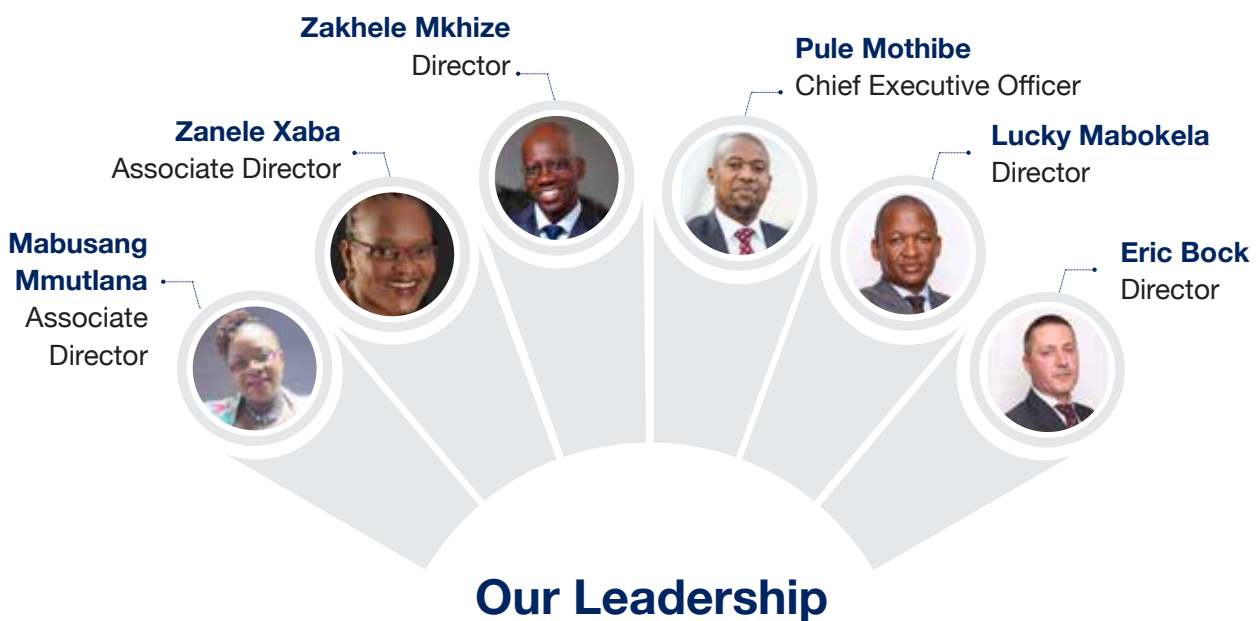
Teamwork

We understand the diversity of our clients, their different business objectives and goals, different needs and even cultures. Despite these differences, we live the way they live. Our teamwork helps organisations explore extraordinary opportunities, manage and sustain growth and maximise revenue. Our team has a strong culture of teamwork and collaboration, ensuring that the right skills are deployed to meet each client's needs. We capitalise on the strengths of each member, acting professionally and seeking continuous growth and improvement. Accountability, confidentiality and transparency are paramount.

Our executive management

Our partners jointly run the practice and more importantly delegate and empower the rest of the executive team to make decisions. This means that everyone in the organisation is empowered to find the fastest way to solve a client's problem. This shortens the chain of command, increasing communication between all employees and across management. This structure has allowed us sufficient flexibility for decisions to be made on an “as needed” basis and continues to positively influence the way we serve our clients.

Our board of directors consists of professionals from various disciplines, and they are supported by a team of 300 staff members. This diverse set of skills and experience enables us to provide financially sound and innovative solutions to our clients.



Our team

Our diverse team of specialists is led by a group of experts. We believe in qualified and competent staff. Our team is a multi-disciplinary blend of accountants, engineers, MBA's and IT specialists with extensive local and international experience, proven track record and strong market knowledge. Our academic disciplines give us the ability to bring financially sound and innovative solutions to the table.

Our combined consulting and business experience has given us the flexibility that can assist in any aspect of our clients' business life-cycle. Every member of our team is proud to be part of Entsika and of the quality of work delivered to our clients.

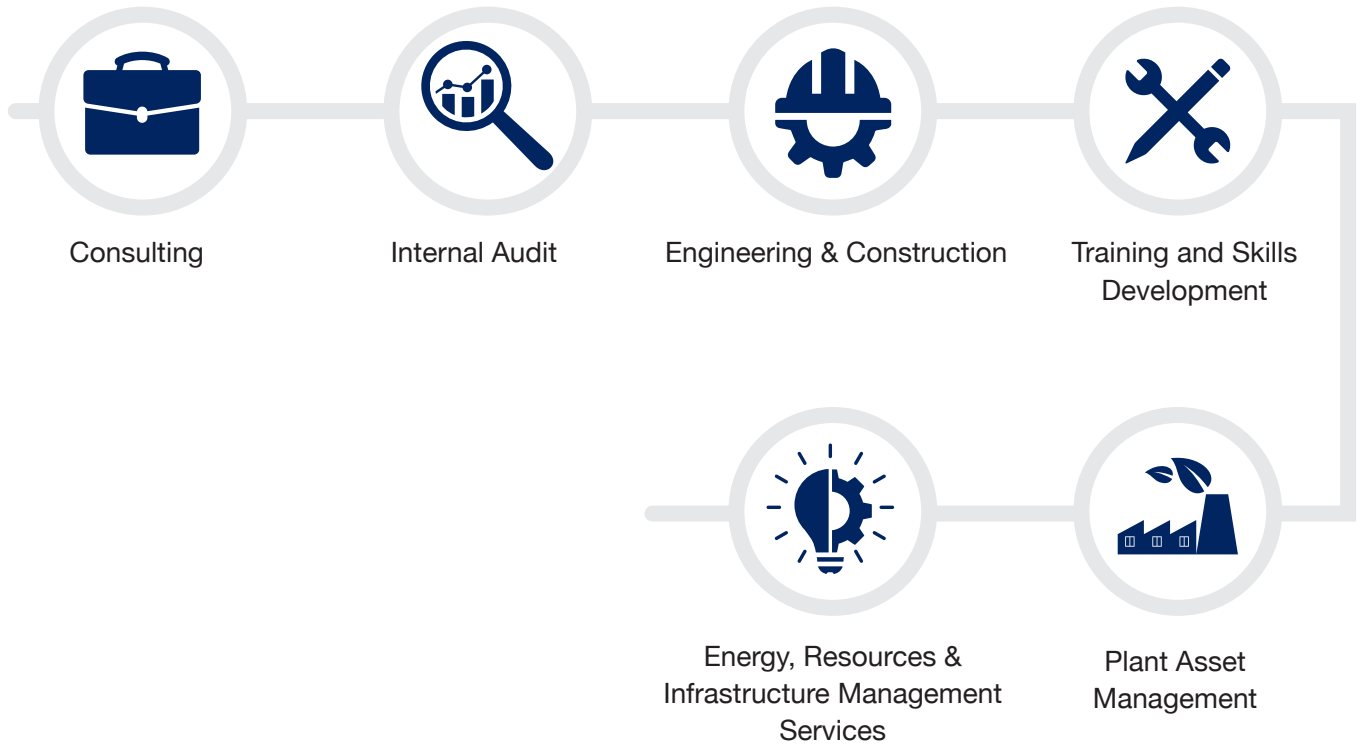
With the shared ambition that we display we believe that we deliver lasting results for our clients and our communities. We recognise that our people are our key assets and therefore we have embraced a culture of lifelong learning and development.



“ We capitalise on the strengths of each member, acting professionally and seeking continuous growth and improvement. ”



Our services



Consulting

Our Business Consulting service provides advisory support enabling our clients to achieve improved organisational performance and increase shareholder value. We partner with our clients and support their organisations to deliver complex projects.

We support our client organisations across various industries, walking the journey with them through in-depth understanding of their business, the environment within which they operate and deliver bespoke solutions for sustainable improvement and growth.

Our business consulting unit supports clients to improve their organisational performance through increased efficiency. We deploy our strong analytical capabilities and modelling to deliver data driven, innovative solutions to achieve increased value for our clients.

Our Business Consulting Services include:



Process and Management Support

- Business Process Re-engineering
- Business Strategy Development and Review
- Development of Standard Operating Procedures for digitization.
- Socio-Economic Development strategy and implementation
- Enterprise Development strategy and implementation
- Training and Skills Development
- Impact Assessments (Linking NDP, MTSF, PDP, IDPs to service delivery)



Project Management

- Project Management Office setup and operation
- Project and Programme Management



Process Governance

- Monitoring and Evaluation
- Process development, implementation and management
- Finance performance
 - Financial Management Support
 - Audit preparation and process support
- Supply Value Chain Process Management
 - Contract Management
 - Procurement Management support
 - Tender Process Management support
 - Irregular, Fruitless and Wasteful Expenditure

Enterprise and Supplier Development

Our Enterprise and Supplier Development (ESD) capability includes to following:

- ESD Strategy development and review
- Beneficiary Needs Analysis/ Diagnostic Assessment with required interventions
- Implementation of business development interventions (
- Monitoring & Evaluation
- Legislative Compliance and Quality Assurance
- Mentoring and Coaching

Socio-Economic Development

The introduction of Socio-Economic Development (SED) model is to promote and manage local initiatives to minimize the risks arising from the implementation of infrastructure projects in some instances non-infrastructure projects.

A socio-economic model also contributes to the national objectives of poverty relief and social inclusion in keeping with the objectives of the Developmental State and the imperatives created by the National Development Plan, which will also fulfil other statutory obligations arising from the B-BBEE and Preferential Procurement Acts.

Socio-Economic Development (SED) is aimed at achieving the following objectives for our clients:

- Providing social facilitation,
- Stakeholder engagement and management
- Facilitate Job creation and skills development opportunities
- Developing repositories of information and data relating to resident individuals, families, and businesses.
- Enhancing the participation of local enterprises (LEP).

Our Key Differentiator

We believe in winning through teamwork, and sharing our knowledge with our clients to ensure implementation of sustainable solutions. Our highly qualified teams have extensive experience in delivering tailored business solutions for our clients and equipped to “hit the ground running”.

Entsika brings a wealth of public sector experience, knowledge, and expertise across a variety of disciplines and is supported by competent staff to foster mutually beneficial partnership and add value to client organisations.

Internal Audit

We work with you as an integrated team to provide internal audit services ranging from full outsourcing to co-sourcing. We will develop your risk based internal audit plan that will direct the internal audit effort. We will incorporate enterprise-wide risk management systems and services that will provide assurance in improving your internal control environment and business operations.

We work with your Audit Committee, Chief Audit Executive and Process Owners to review your internal audit function against the Institute of Internal Audit (IIA) standards. We also help you develop the most appropriate and effective internal audit approach that meets the needs of your organisation.

Our services

Internal Audit

- Financial Audits
- Operational Audits
- Compliance Audits
- ICT Auditing and Governance
- Capital Projects/Programmes
- Critical Financial Reporting Controls
- Minimum Reporting Controls
- Audit of Performance Information
- Integrated Supply Chain Management (incl. tender pro-active assurance reviews)
- Integrated Human Resources Management
- SHEQ audits
- Taxation
- Financial Statements Reviews
- Development of Risk Based Operational Annual Internal Audit Plan / Three Year Strategic Rolling Plan
- Reporting to Governance Forums

Financial Services

- Treasury Management
- Financial Modelling

- Economics and Actuarial Science
- Basel II Modelling
- Decision Support Modelling
- Equity Research and Analysis
- Impairments
- Risk Appetite
- Model Risk Management
- Stress Testing
- Economic Capital
- Financial Management
- Financial Reporting

ICT Consulting

- ICT Strategy, Transformation and Operating Models;
- Programme and Project Management;
- Process Design and Implementation;
- Business Applications – Fit for Purpose Assessment;
- ERP implementation and Management Services
- Cyber Security;
- Solution Architecture;

- Big Data and Advanced Analytics;
- ICT Auditing and Governance;

Fraud Services

- Forensic Audits
- Forensic Investigations (Alleged fraud, corruption, theft, etc.)
- Fraud Risk Management
- Fraud Prevention
- Fraud Awareness Training
- Digital Forensic Analysis (Data imaging, recovery, extraction and analysis)

Expertise and Capacity of our Audit Team

Our team, dedicated to our clients internal audit project, is made up of highly skilled, multi-disciplinary and committed professionals, who strive for excellence in everything they do, specialising in internal audit, risk management, information technology audit and related advisory disciplines necessary to meet all your scope requirements.

The majority of our key professionals maintain certifications relevant to their areas of expertise and are registered members of:

- IIA (Institute of Internal Auditors)
- SAICA (South African Institute of Chartered Accountants)
- ISACA (Information Systems Audit and Control Association)
- ACFE (Association of Certification Fraud Examiner)
- SAIT (South African Institute of Tax Professionals)

- ECSA (Engineering Council of South Africa)
- CESA (Consulting Engineers South Africa)
- SACVP (South African Council for the Property Valuers Profession)

Our Approach and Methodology

Internal Audit should drive the effort to effect change that results in improvement and efficiencies in how things are done at our clients. Our methodologies are in line with the Institute of Internal Auditors (IIA) Standards, Public Sector Internal Audit Framework, Public Sector Risk Management Framework and COSO. Lean six sigma principles are also incorporated into our delivery model to assist with enhancing and optimising the environment. We believe that the key outcome that our clients need to start seeing is implementable advice to ensure that the control environment transitions from a generally requires improvement to the space where controls are effective, particularly in the operations space.

Quality Assurance

We believe that quality is the cornerstone to any successful assurance activity and that is not negotiable. We comply with the quality control standards as laid down by the International Standards for the Professional Practice of Internal Auditing (ISPPPIA), and we also adhere to a process of internal quality review at Entsika. Our Quality Assurance Director will be responsible for assessing the internal audit activity quality assessment process. It is our policy to ensure that we deliver work of the highest quality, hence our Directors play a key role in this crucial process.



Engineering and Construction

Entsika's engineering and construction division provides a wide range of mechanical, electrical, instrumentation and civil engineering & construction services across all industry sectors. We are currently active on the following CIDB grades on the Register of Contractors:

- 8MEPE
- 5EPPE
- 6CEPE
- 1GBPE

Our engineering and construction services include the following:

- Mechanical, electrical, instrumentation and civil engineering services includes the design, supply, installation, construction and commissioning of plant equipment and machinery, including the provision of technical assistance to client staff.
- Civil works which includes the construction, upgrading and rehabilitation of roads, storm water infrastructure, paving of streets, bridge construction including mass earthworks and geotechnical surveys.
- General building works which includes foundation and geotechnical works, various brick works, concrete works, paving, roofing, and plumbing works associated with residential and commercial buildings
- Re-engineering and refurbishment of equipment, machinery and facilities.
- Project management services on any turnkey engineering and construction projects, including feasibility studies, project scoping, planning and scheduling as well as material procurement and quality management, just to name a few.

We execute our engineering and construction services without compromising on quality, safety, health & environment of the assets and or plant.



**“ Making a difference
that cannot be
measured ”**

Plant Asset Management

Entsika provides plant asset management services that is tailor-made in collaboration with our clients across all industry sectors, and we assist them to:

- Maximize plant availability and reliability, through the application and execution of sustainable Asset Management practices.
- Identify, review and develop plant asset management strategies, plans, processes and practices and implement them plant-wide to achieve maximum long-term plant availability and reliability without compromising safety, health & environment of the operation.
- Review and optimize the management of plant assets in line with production objectives and targets.
- We believe that effective and efficient plant maintenance execution is one of the tools to optimize production without compromising safety, health & environment of the plant.



Our maintenance team has the capacity to meet the plant maintenance needs of any client and our services include the following:

- Plant maintenance planning and scheduling of preventative and corrective maintenance tasks.
- Plant maintenance execution in terms of servicing, repairs and refurbishment of mechanical, electrical and instrumentation equipment and machinery, including facilities maintenance.
- Plant maintenance spare parts and inventory management.
- Development plant maintenance strategies and plans.
- Refurbishment of plant equipment and machinery, such as pumps, motors, valves, gearboxes, to name a few.
- Plant performance monitoring & reporting (i.e. KPA's / KPI's).
- Plant safety management in terms of the Occupational Health & Safety Act requirements.



We provide a comprehensive, full-service package to asset owners to fully or partly outsource the maintenance of its assets, without compromising on quality, safety, health & environment of the assets and or plant.



We believe that effective and efficient plant maintenance execution is one of the tools to optimize production without compromising safety, health & environment of the plant.

Training and Skills Development

At Entsika, we provide seamless and integrated solutions to meet our clients' specific training and skills development requirements.

We consider training and development as part of a wider system and as such a process of learning and continuous improvement. At Entsika, we further believe that training and development must be performed with passion to obtain desired outcomes and maximum benefits. It is this passion for improvement and positive change that drives us to deliver training and development solutions which meet clients' specific needs.

We also believe in a continuous dialogue with our clients to help inform content and learning outcomes, business outcomes, understand the barriers, challenges and opportunities for change. We have highly experienced and accredited facilitators, assessors and internal verifiers. Furthermore, we have access to computer-based training centres in the major cities across the country.

Based on our experience we understand that adults prefer learning situations which:

- Promote their positive self-esteem
- Show respect for the individual learner
- Allow choice and self-direction
- Capitalize on their experience
- Integrate new ideas with existing knowledge
- Are practical and problem centered

Our systematic approach to training and development includes the following steps:

- Needs analysis
- Design
- Motivate
- Train
- Enable / Transfer
- Measure / Evaluate





We specialize and perform training in the following areas:

- Finance
- Project management
- Supply Chain Management
- Health and Safety
- Life skills
- Communication
- Employee management



Our accreditations and memberships



Transport Education Training Authority

Heart of Skills Innovation





Committed to sustainability

Foresight is intrinsic to us. That is why we ensure that sustainability is ingrained in our business practices. Our strategy for sustainability recognises that there are no simple solutions to address the environmental, social, and economic needs of our society.

We therefore re-examine our achievements and challenges on a regular basis, we refer to sustainability as a journey for our company that necessitates ongoing learning, adaptation, and improvement of our core business operations as well as our responses to the goals of our stakeholders.

Entsika Foundation

Entsika Foundation is responsible for implementing socio-economic development projects on behalf of Entsika Consulting Services (PTY) LTD.

We endeavour to help communities reach their full potential, thrive and flourish through programmes that touch individual lives, promote human development and improve living conditions.

We believe that it is our collective responsibility to ensure that we better the lives of future leaders and empower them to become the pillars of our society. We strive to contribute towards alleviating poverty in South Africa through interventions that are sustainable. Our interventions usher change in the society through mentorship and supporting young people.

To these ends, we embrace social development, not because we are compelled to, rather because we are driven by a desire to make a difference.



Department of Basic Education's National Teachers Awards



Lesedi Pathways

*Centre for children living with disabilities
Allemansdrift, Mpumalanga*



Our Focus

- Award bursaries to deserving students.
- Develop youth through mentorship programmes.
- Educate children living with disabilities.
- Provide school uniforms to disadvantaged learners.
- Build schools in previously disadvantaged communities.
- Provide food security for child-headed families and impoverished communities



Mirriam Makeba Centre for Girls food drive



Mtunzini Early Childhood Development Centre



Tsosoloso Ya Africa High School - Take a Girl Child to Work Day



Annual National Senior Certificate Matric Announcements Top Achievers

“ And this stone that I have set up as a pillar will be God’s house, and of all that you give me I will give you a tenth. ”

– Genesis 28:22

Our clients







Driven by a desire to make a difference

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1685

**Entsika Foundation
Centre of Excellence**

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